



**James Jones
& SONS LIMITED**



Managing Director

Location: Imperial Mill, Gorse Street, Blackburn, BB1 3EU

Contract: Full time, permanent

James Jones & Sons Ltd is a 5th generation family business and one of the UK's largest and most progressive timber processing companies with core activities in timber harvesting, sawmilling, pallets & packaging, and distribution. We operate from 25 sites across the UK, 11 Australian and 2 New Zealand sites and employ over 2,100 people. In the UK, we operate seven sawmills throughout Scotland and the north east of England: an engineered wood manufacturing plant in the north of Scotland and pallet and packaging operations at 14 sites across the UK. We produce high quality, British grown timber for the UK construction, landscaping, and agricultural sectors; market-leading JJI-Joists for the housebuilding and construction markets and pallets and packaging for blue chip domestic and exporting businesses.

Lancashire Saw Company Ltd.

We are one of the oldest and largest bandsaw blade manufacturing and saw servicing companies in Europe, delivering our high-quality products throughout the UK. In 2023, we became part of the James Jones Group who have ambitious plans to invest and grow the business. Last year, we achieved a turnover of £3m and have over 30 employees working across our sales, production and tooling departments.

For further information about James Jones & Sons Ltd, visit www.jamesjones.co.uk

For further information about Lancashire Saw Company Ltd, visit www.lancshiresaw.co.uk

About the role:

Due to the planned retirement of the previous owners and the recent acquisition by James Jones & Sons Ltd., we are seeking a 'hands on' Managing Director to develop and drive Lancashire Saws.

You will be joining at an exciting time, where you will be able to build on a highly successful history and strong reputation to develop a new strategy that will modernise and expand the business into its next phase of growth.

You will take full accountability for company performance, providing direction to all departments to ensure that we continue to provide exceptional service and products to our customers



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Key tasks and responsibilities:

- Set, monitor and manage annual and quarterly budgets, ensuring appropriate commercial decisions are taken to enhance performance
- Drive the highest standards of health and safety
- Build the company's brand by nurturing relationships with our valued customers as well as identifying new opportunities and winning new business
- Develop a leadership team and maintain our culture and values, albeit driving continual improvement and driving change that makes us a better supplier, customer and employer
- Ensure appropriate policies, procedures, systems and controls are in place to minimise risk as well as ensure our regulatory requirements are met
- You will lead and motivate the team, ensuring that we create an engaged workforce that are developed, skilled, committed and valued
- Seek out technological advancements to keep the business at the forefront of innovation
- Report to the Chairman and Board of Directors on company performance on a quarterly basis

Skills and Experience:

- Has previous experience of leading a similar sized business or site and can comfortably operate between shaping the strategic direction of the business as well as day to day operational delivery
- Previous experience in engineering or manufacturing sectors
- Has strong commercial acumen with creative and effective negotiation skills, who is driven to maximise value for both the company, our customers and through the supply chain
- Thrives on delivering exceptional customer service and quality
- Is an effective and motivational leader, who is passionate about coaching and developing others to reach and exceed their potential
- Has a full UK driving licence

Applicants must be able to provide eligibility to work in the UK without the need for sponsorship.

Remuneration and benefits include:

- Competitive salary, commensurate with experience
- 33 days annual leave (including statutory holidays)
- Employer pension contribution 11%
- Annual bonus based on company and individual performance
- Company car



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- Health & Wellbeing services (remote GPs, mental health support, physio)
- Life assurance cover * after 3 months
- Relocation package is available

Reporting to: Eddie Balfour, Managing Director, James Jones & Sons Ltd

For an informal discussion or to seek further information on the opportunity, please contact Eddie Balfour at Eddie.Balfour@jamesjones.co.uk

Application and recruitment process:

Please send your CV to and covering letter to our Group Head of HR at rosetta.forbes@jamesjones.co.uk no later than Sunday 25th February. Please note, we may close the window for applications earlier if we receive suitable applicants.

Interviews will take place in Lockerbie, week commencing 4 March 2024.